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ANNUAL REPORT

1937 - 1938

J. B. Boggs

Franklin

Glorious *Gladiolus* 1936 Price List

for Horticultural Crops and Disease

Bureau of Plant Diseases

N. S. Dept of Agriculture

Washington, D. C.

BAY STATE BULB CO.

MANSFIELD, MASS.

TERMS

Terms are cash with order or one third with order and balance before shipment, or bulbs will be shipped C. O. D.

Prices quoted are net postpaid.

Not less than 3 bulbs of a kind at dozen rate.

Not less than 25 bulblets of a kind at 100 rate.

No order accepted for less than \$1.00.

Special prices for lots of 100 or more on request.

Where prices are given as 3 for 10 cts. or 2 for 10 cts., please do not ask us to send 1 each of 2 or 3 kinds. It costs us just as much to put up an item of 1 bulb as for 2 or 3, and we lose money on items for less than 10 cts.

Even at these extremely low prices you will find included many varieties that are consistent winners at the largest shows. All will produce beautiful flowers. Our stock is carefully grown and of the highest quality, and at these prices offer values which we believe will be hard to duplicate.

In most varieties we can furnish small bulbs, $\frac{3}{4}$ to 1 inch in diameter, at one half these prices. These small bulbs, with good care, will produce excellent blooms, and will make more bulblets than larger bulbs.

We exercise great care in keeping our stock true to name and will replace without charge any bulb proving untrue. An error sometimes occurs but we are always glad to make adjustment to the customer's satisfaction.

WE GUARANTEE

**Our bulbs to reach you Free
from Thrips or disease**

Each variety packed separately

3 for 10 cts. Doz. 35 cts. Bulblets 15 cts. per 100

ALBANIA. Popular commercial white.

ANNIE LAURIE. Light rosy pink.

CARMEN SYLVIA. Snow white, penciled lilac.

CRIMSON GLOW. Fine midseason deep red.

CRYSTAL WHITE. Pure white, rose markings.

DIANA. Blood red.

E. J. SHAYLOR. Pure rose pink. Ruffled.

ETHELYN. Tall orange yellow Prim. Grand.

EVELYN KIRTLAND. Tall rose pink. Very fine.

FLAMING SWORD. Tall early red. Many open.

GIANT NYMPH. Fine large light pink. Extra.

GOLD EAGLE. Very early deep yellow Prim. Ruffled.

HALLEY. Standard Florist's early salmon pink.

HERADA. Pure self mauve. Exquisite.

JOE COLEMAN. Fine large crimson red. Ruffled.

L'IMMACULEE. Clear white.

LILYWHITE. Standard early Florist's white.

LOS ANGELES. Tall grenadine pink. Popular.

LOUISE. Large clean lavender. Maroon marking.

MARNIA. Large grenadine orange. Prim. Grand.

MARY PICKFORD. Delicate creamy white. Early.

MRS. DR. NORTON. Lovely pink and cream. A favorite.

MRS. FRANCIS KING. Tall flame scarlet. Late.

MRS. F. PENDLETON. Rose pink, carmine blotch.

ODIN. Salmon pink, dark blotch. Early.

PEACE. Large late white, violet lines.

PRIDE OF WANAKAH. Fine deep rose, deeper blotch.

1910 ROSE. Fine early rose pink.

SCHWABEN. Canary yellow, purple spot.

WILBRINK. Flesh pink sport of Halley. Early.

Each variety packed separately

2 for 10 cts. Doz. 50 cts. Bulblets 25 cts. per 100

AMERICA. Lavender pink, carmine throat.

APRICOT GLOW. Clear soft apricot.

A. B. KUNDERD. Cream overlaid pink. Finely ruffled.

AMERICAN BEAUTY. American beauty rose color.

BARON HULOT. Fine deep violet blue.

BYRON L. SMITH. Delicate lavender pink.

CAPT. BOYNTON. Pale lavender, purple blotch.

COPPER BRONZE. Like its name. Large flowers.

DR. F. E. BENNETT. Fine scarlet cut flower.

ELIZABETH SWARTLEY. Soft salmon pink, white throat.

FERN KYLE. Giant exhibition creamy white.

GOLDEN DREAM. Finest large deep yellow.

MARIETTA. Rich salmon orange. Tall.

MRS. F. C. PETERS. Beautiful rose lilac, deeper blotch.

MRS. LEON DOUGLAS. Giant salmon rose, flaked.

MURIEL. Fine lavender blue.

NANCY HANKS. Orange pink with red lines.

ORANGE QUEEN. Apricot orange with red pencil markings.

OSALIN. Coral pink, fine pencil.

OPALESCENT. Pale lavender, self color markings.

ROMANCE. Smoky rose, edge blue. Unusual.

ROSE ASH. Ashes of roses. Very popular.

SCARLANO. Dark orange red. Ruffled.

SHELL PINK. LaFrance pink, paler throat. Extra.

SUNNYMEDE. Unusual shade of orange. A gem.

VIOLET BEAUTY. Cerise violet, purple blotch.

VIRGINIA. Scarlet, white pencil markings.

WHITE WONDER. Kemp's mammoth white.

MR. W. H. PHIPPS. Wonderful big LaFrance pink.
Late.

Each variety packed separately

2 for 15 cts. Doz. 75 cts. Bulblets 50 cts. per 100

AFLAME. Very large flame rose. Long spikes.

BENGAL TIGER. Striped smoky salmon. Unusual.

BERTY SNOW. Large clear lavender, one of the best.

CATHERINE COLEMAN. Giant salmon pink. Long spikes.

DR. MOODY. Popular early lavender. Long spikes.

DR. NELSON SHOOK. Fine deep tyrian rose.

EMILE AUBRUN. Coppery bronze, overlaid slate.

GLORIANA. Beautiful golden salmon. Tall.

KING SMOKE. Smoky old rose. Fine massive spikes.

LOYALTY. Large yellow, fine color Strong grower.

MADAM Von KONYNENBURG. Fine light blue violet.

MARMORA. Greyish lavender with petunia purple blotch.

PERSIA. Deep blackish red. A real black beauty.

PFITZER'S TRIUMPH. Immense salmon red. Wonderful.

PRINCELY. Fine large white, flushed pink.

PRIMROSE PRINCESS. Soft primrose yellow.

PURPLE GLORY. Giant velvety maroon. Ruffled.

RITA BECK. Fischer's sensational flesh pink.

SARABAND. Smoky plum. Cream throat.

SWEET ROSE. Delicate soft rose pink.

10 cts. each. \$1.00 per Doz. \$1.00 per 100

BETTY NUTHALL. Late orange, fine.

LAVENDER DELIGHT. Clear lavender of deep clear color. Strong grower.

MINUET. Clear sparkling lavender.

MOTHER MACHREE. Best of the smokies. A truly wonderful variety.

PICARDY. Wonderful apricot pink. Large blooms.

ROZAN. Delicate rose pink. Large and tall.

VEILCHENBLAU. Fine exhibition dark violet blue.

SPECIAL OFFERS

We have a large supply of good blooming size bulbs 1 inch and over in the following varieties and offer them in quantity at reduced prices. Postage prepaid.

	Per 25	Per 50	Per 100
A. B. KUNDERD .....	.50	.85	1.50
AFLAME .....	.75	1.25	2.50
ALBANIA .....	.50	.85	1.50
AMERICA .....	.50	.85	1.50
AMERICAN BEAUTY .....	.50	.85	1.50
ANNIE LAURIE .....	.50	.85	1.50
APRICOT GLOW .....	.50	.85	1.50
BARON HULOT .....	.50	.85	1.50
BERTY SNOW .....	.75	1.25	2.50
BETTY NUTHALL .....	.75	1.25	2.50
BYRON L. SMITH .....	.50	.85	1.50
CAPTAIN BOYNTON .....	.50	.85	1.50
CARMEN SYLVA .....	.50	.85	1.50
CRIMSON GLOW .....	.50	.85	1.50
COPPER BRONZE .....	.50	.85	1.50
DR. F. E. BENNETT .....	.60	1.00	1.75
DR. MOODY .....	.75	1.25	2.50
E. J. SHAYLOR .....	.50	.85	1.50
ELIZABETH SWARTLEY .....	.60	1.00	1.75
ETHELYN .....	.50	.85	1.50
EVELYN KIRTLAND .....	.50	.85	1.50
FERN KYLE .....	.50	.85	1.50
FLAMING SWORD .....	.50	.85	1.50
GIANT NYMPH .....	.50	.85	1.50
GLORIANA .....	.75	1.25	2.50
GOLD EAGLE .....	.50	.85	1.50
GOLDEN DREAM .....	.50	.85	1.50
HALLEY .....	.50	.85	1.50
HERADA .....	.50	.85	1.50
JACK LONDON .....	.50	.85	1.50
JOE COLEMAN .....	.50	.85	1.50
LILYWHITE .....	.50	.85	1.50

	Per 25	Per 50	Per 100
LONGFELLOW . . . . .	.50	.85	1.50
LOS ANGELES . . . . .	.50	.85	1.50
MARIETTA . . . . .	.50	.85	1.50
MARNIA . . . . .	.50	.85	1.50
MARY PICKFORD . . . . .	.50	.85	1.50
MINUET	1.00	1.75	3.00
MRS. DR. NORTON . . . . .	.50	.85	1.50
MRS. FRANCIS KING . . . . .	.50	.85	1.50
MRS. F. PENDLETON . . . . .	.50	.85	1.50
MRS. F. C. PETERS . . . . .	.50	.85	1.50
MRS. LEON DOUGLAS . . . . .	.50	.85	1.50
MR. W. H. PHIPPS . . . . .	.60	1.00	1.75
MURIEL . . . . .	.50	.85	1.50
NANCY HANKS . . . . .	.50	.85	1.50
ODIN . . . . .	.50	.85	1.50
OPALESCENT . . . . .	.50	.85	1.50
ORANGE QUEEN . . . . .	.50	.85	1.50
OSALIN . . . . .	.50	.85	1.50
PEACE . . . . .	.50	.85	1.50
PICARDY . . . . .	.75	1.25	2.50
PINK WONDER . . . . .	.50	.85	1.50
PRIDE OF WANAKAH . . . . .	.50	.85	1.50
PRIMROSE PRINCESS . . . . .	.60	1.00	1.75
PURPLE GLORY . . . . .	.75	1.25	2.50
RICHARD DIENER . . . . .	.50	.85	1.50
ROMANCE . . . . .	.50	.85	1.50
ROSE MIST . . . . .	.60	1.00	1.75
1910 ROSE . . . . .	.50	.85	1.50
SARABAND . . . . .	.75	1.25	2.50
SCARLANO . . . . .	.50	.85	1.50
SCHWABEN . . . . .	.50	.85	1.50
SHELL PINK . . . . .	.50	.85	1.50
SUNNYMEDE . . . . .	.50	.85	1.50
SWEET ROSE . . . . .	.75	1.25	2.50
VIOLET BEAUTY . . . . .	.50	.85	1.50
VIRGINIA . . . . .	.50	.85	1.50
WHITE WONDER . . . . .	.50	.85	1.50
WILBRINK . . . . .	.50	.85	1.50

SPECIAL COLLECTIONS

FAMOUS BAY STATE NO. 1 COLLECTION

INTRODUCTORY OFFER

100 Bulbs for \$1.00 Postpaid 6 lots for \$5.00

This collection is a wonder for the money involved and the small space it takes up in your garden. We are constantly improving the quality of this collection and will this year again add a few choice varieties. Bulbs are all good blooming size 1 inch and over, not less than 30 varieties with a good assortment of color.

SPECIAL—If shipped in one package we will send 6 of these collections for \$5.00. Make up a club among your neighbors and get yours free. We can make this offer because on a shipment of 6 collections in one package there will be a saving for us on postage.

NO. 2 CUT FLOWER COLLECTION

100 Bulbs for \$2.00 Postpaid 4 lots for \$6.00
1000 Bulbs for \$12.00

This collection consists of larger bulbs, 1½ inch and over, all colors, and will make fine blooms. Bulbs included are mostly popular commercial varieties such as Crimson Glow, E. J. Shaylor, Flaming Sword, Giant Nymph, Carmen Sylvia, Joe Coleman, Los Angeles, Mrs. F. Pendleton, Mrs. Dr. Norton, Golden Dream, Mrs. F. C. Peters, Mrs. Leon Douglas, etc., with a good sprinkling of newer kinds. This is a well balanced collection and sure to please.

NO. 3 RAINBOW COLLECTION

100 Bulbs for \$3.00 Postpaid 4 lots for \$10.00
1000 Bulbs for \$20.00

We are putting special emphasis on this collection this year and are trying to make it an outstanding assortment. It will be made up entirely of named varieties and we guarantee at least 30 kinds. We will also

make this collection up to your satisfaction. If you like light or dark shades or more red, pink or yellow etc., just advise us when placing your order and we guarantee that you will be satisfied at blooming time. Remember our guarantee,—SATISFACTION GUARANTEED OR MONEY BACK.

NO. 4 SEPARATE COLORS COLLECTION

**1000 Bulbs for \$3.00 Postpaid 4 lots for \$10.00
200 each color, 1000 in all for \$20.00**

This collection is made up of named varieties, assorted to color as follows—25 Red, 25 White, 25 Pink, 25 Yellow and 25 Blue or Violet shades. Each color will include several varieties unless requested one variety, which will be our selection. This is a real good collection and has been popular.

NO. 5 OUR BAY STATE SPECIAL

**600 Bulbs for \$10.00 Postpaid
300 Bulbs for 6.00 Postpaid**

This collection consists of 12 bulbs each of the 50 different varieties, each separate and labeled. It will include a wide assortment of colors and a good range of early mid-season, and late varieties, including a number of exhibition kinds. This is a real comprehensive collection and will in itself provide a fine GLORIOUS GLADIOLUS GARDEN. A fine display for a very modest price.

GUARANTEE

All bulbs in these collections are large blooming size bulbs, $1\frac{1}{4}$ inch or over in diameter, except No. 1, which are 1 inch and over. All bulbs in these collections are guaranteed to satisfy you. If for any cause you are not satisfied, return bulbs at once to us and your money will be promptly returned.

BAY STATE BULB CO.

Mansfield, Mass.

We do not aim to become the largest growers of gladiolus in the country notwithstanding our business increased in volume during the past number of years.

It is however our earnest desire to produce and sell the best gladiolus bulbs capable of being grown; to build up a business established upon the sound foundation of merit and fair dealing.

We strive to be worthy of the confidence of every patron; to warrant the assurance that every order, large or small will be filled with the best quality of varieties true to name and size, with an absolute guarantee of satisfaction.

We would like to meet each of our patrons personally and thank you for your kind cooperation that has made our present success possible but as we cannot do that we take this opportunity to assure you that we appreciate it and pledge ourselves to serve you conscientiously as the years go by.

We plan not to crowd our lists with every new variety put on the market but shall add continually as propagated in our fields, such varieties only as are truly desirable, thus insuring our customers against disappointment.

Culture directions will be found on page ten of our catalogue.

You will confer a mutual favor if when placing your orders you send us the names of two or three friends who are lovers and growers of beautiful flowers, that we may send them our catalogue.

Wishing you much pleasure and success in the culture of the "King of Flowers" this year we are,

Cordially yours,

BAY STATE BULB CO.

CULTURE

Gladiolus bulbs should be planted in full sunshine and will not thrive in shady places. If planted in rows we recommend a double row with bulbs about 4 inches apart; if in beds plant from 4 to 6 inches each way. Plant from 4 to 6 inches deep on moderately rich soil and do not allow bulbs to come in contact with fresh manure. It is best to apply manure in the fall and dig it into the soil in the spring. They may be planted any time after the ground is fit to work and should be kept free from weeds at all times. With clean cultivation it is seldom necessary to apply water, but if it becomes necessary, water very thoroughly about once a week, rather than a little every day.

When cutting flowers leave 4 full leaves to mature the bulb. Remove faded flowers and cut off a little of the stem every day and they will last a week or more in good condition.

When leaves turn yellow or are killed by frost dig up the bulbs, cut off the tops close to the bulb, and spread out in the sun to dry. When thoroughly dry place in shallow boxes and in a dry frost proof place. Do not store in tight bags or in deep boxes as they must have good ventilation or they will mold and rot. The old dried up bulb and bulblets may be removed at any time before planting.

If you have the room you will find much more enjoyment in planting the bulblets and watching them develop. Plant thickly in rows about 2 inches deep early in the season. While germination is somewhat uncertain yet if you have fair success you will find this a very inexpensive way to secure a stock of some of the higher priced varieties.

From

Name

Street

P. O. Box..... R. D. No..... Box.....

Postoffice

State

BAY STATE BULB CO.

Mansfield,

Massachusetts

ORDER TO

Bay State Bulb Co.

Mansfield, Mass.

Name
P. O. Box, Street
or Rural Delivery

Post Office

State _____

Send by **Enclosed \$** **Date**

Cash

Enclosed \$.

Date .

Please do not
write in here

Carried forward

Be sure to fill in your name and address above



SPECIAL NOTICE We shall esteem it a great favor if you will give us Names & Addresses of any people you know to be interested in Glads. We wish to send them our catalog.

NAME	ADDRESS

CAUTION

When you receive bulbs, no matter where from, open packages immediately to admit air, and store in a cool place but keep from frost. Leave top of bags open, or better place in shallow box. They must not be left in closed bags.